



LEAD GENERATION CASE STUDY

Local Landscaper Looking for Quality Leads 15x ROAS

RESULTS

Spent \$2917 over a 2-month period which resulted in 100 qualified leads (\$29/each), resulting in a 15X return-on-ad- spend for a local landscaper.

Replicated across the country.

SUMMARY

Our team created ads campaigns that spent \$2917 over a 2-month period which resulted in 100 qualified leads (\$29 to acquire each one), resulting in a 15X return-on-ad spend for a local landscaper. We have since duplicated the process in other locations across the country.

CHALLENGES

With our proprietary onboarding and audit process, we identified the unique ads approach, design and messaging that fully represented the client and their company values. We also identified the appropriate promotions that helped encourage conversions.

Q	Search and f	ilter								Oct 1, 2021 -	May 28, 2022 🗢
	Campaigns	S	1 select	ed ×	Ad sets			ed × 🗇 Ads for 1 Ad set			
+	Create	🖺 Duplicate 👻 🖍	Edit 🝷		🕹 A/B Test 🗑	🖓 🗱 F	ules 🔻	ш	Columns 👻 📲	Breakdown 👻	Reports 🝷
✓	Off / On	Ad Set	×	At sett	Cost per result 👒	Results	Amount spent 👻	Reach ~	Frequency -	Ends -	Schedule
~		Iandscape interests Q III / (Duplicate /		7	\$29.17 ^[2] Per Lead	100 [2] Website Leads	\$2,916.93	50,907	1.37	Ongoing	Nov 7, 2021 -
		Results from 1 ad set ()		7	\$29.17 2 Per Lead	100 Iz Website Leads	\$2,916.93 Total Spent	50,907 People	1.37 Per Person		

LOOKING AT THE NUMBERS